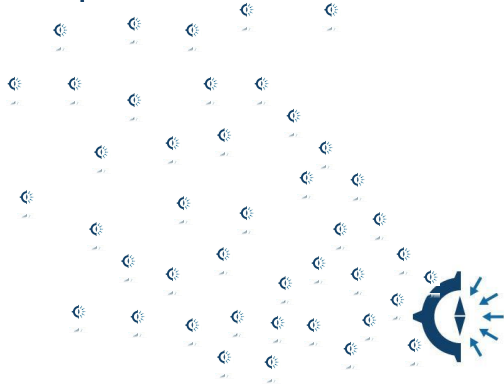




Hi-Def

DATA-DRIVEN ACQUISITION



Procurement Co-Pilot



Hi-Def

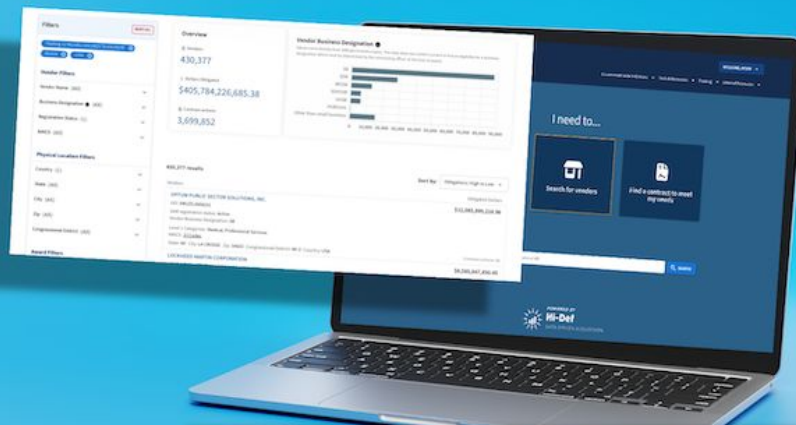
DATA-DRIVEN ACQUISITION

Buy Smarter



Procurement Co-Pilot

Level up your market research.
Dive into the details of vendors.
Get smart insights into contracts.



AcquisitionGateway.gov/co-pilot

Government-wide Audience
Government-wide Data

Reach out to the Hi-Def team at HiDef@gsa.gov to learn more about the Procurement Co-Pilot

Government-wide Audience



**Contract
Specialists**



**Contract
Officers**



**Agency
Buyers**

All three stakeholder groups collaborate on **market research for acquisitions**.

Research Product Pricing

Search For Vendors

Find a Contract



Hi-Def

DATA-DRIVEN ACQUISITION

The Problems We Aim to Solve with



Procurement
Co-Pilot

Status Quo without Co-Pilot



Current State with Co-Pilot

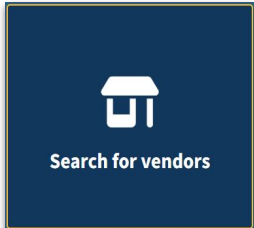


Research Product
Pricing

Limited/no visibility into what other customers have paid for a product I need to buy

No idea if I'm getting a good deal from industry

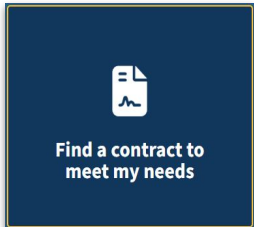
Tap into actual prices paid data from BIC and MAS contracts to **significantly improve** my cost estimation and negotiation capabilities



Search for vendors

Difficult and time intensive to figure out which contracting vehicles a vendor of interest is available on and what kinds of work they have previously performed

Quickly learn about the capabilities and past contracting activity of a vendor of interest, and identify contracting vehicles for accessing them



Find a contract to
meet my needs

Need to search in multiple places to figure out which existing SUM/BIC contracting vehicles are available for use and applicable to my needs

Create a shortlist of potentially relevant contract vehicles **in an instant** with a quick search by relevant NAICS or PSC, or by directly entering my expiring PIID



Hi-Def

DATA-DRIVEN ACQUISITION

Use Case Examples



Research Product
Pricing

I need to **build a cost estimate** for purchasing new laptops for my office



Search for vendors

I recently interacted with a vendor that I was impressed with and **want to learn more about their contracting vehicles and capabilities**



Find a contract to
meet my needs

I am **investigating potential Best-In-Class contract vehicles** to use for purchasing medical equipment

I have an **expiring contract** for Microsoft Premier Services & Consulting I want to transition to a Best-In-Class contract vehicle

Government-wide Data at your fingertips

One million +
products

Research Product Pricing
with **ACTUAL** prices paid on over
one million products from the
largest contract vehicles across
the government.

Compare Products

Build Your Market List

Government-wide Data at your fingertips

**400,000 +
Vendors**

Dive into the details of vendors

Research vendors across all categories and sizes that can work with the Government to find the best vendors for your needs using contract award data from FPDS and vendor entity data from SAM.gov

Filter by:

Small Business

Sales Volume

Location

Industry

Government-wide Data at your fingertips

Contracts

Get smart insights into contracts

Research and quickly find key information on contract vehicles across the government, whether you know the exact PIID or are just browsing available contract vehicles from FPDS.

Contract Summaries

Search by
Contract Name, NAICS, PSC, PIID

Help Replace
Expiring Contract

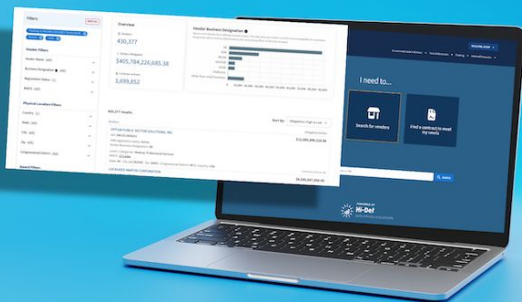
Jump to Solution
Finder



Hi-Def

DATA-DRIVEN ACQUISITION

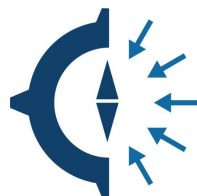
Buy Smarter



AcquisitionGateway.gov/co-pilot

Reach out to the Hi-Def team at HiDef@gsa.gov to learn more about the **Procurement Co-Pilot**

Government-wide Audience Government-wide Data



Procurement Co-Pilot

The **Procurement Co-Pilot** is a new platform on AcquisitionGateway.gov for Acquisition Professionals in the Federal Government!

Level up your market research. With access to government-wide prices-paid data for over 1 million products from Best-In-Class contract vehicles and TDR, see what everyone else is paying for the products you buy.

Dive into the details of vendors. Research vendors across all categories and sizes that work with the Government to find the best vendors for your needs using contract award data from FPDS and vendor entity info from SAM.gov.

Get smart insights into contracts. Research and quickly find key information on contract vehicles across the government. Whether you know the exact PIID or are just browsing the available contract vehicles, the Procurement Co-Pilot has built-in analytics for you.



Hi-Def

DATA-DRIVEN ACQUISITION

4 Sessions
Earn up to **3 CLPs**
Register TODAY!

TAKE FLIGHT

with the Procurement Co-Pilot

PROCUREMENT CO-PILOT WEBINAR SERIES

Overview and Demo

Presenter: Kevin Patrick

Continuous Learning Points: 1

24 2:30-
JULY 3:30PM
EST

LIVE WEBINAR SERIES